Job Title:
Finance Analyst (UK & International Growth)

Location:
Manchester Group Head Office, Hybrid working – 1–2 days in the office

Reports to:
Group Finance Business Partner

Accountable to:
CFO

Job Purpose

As Outcomes First Group (OFG) expands in the UK and new international markets, the Finance Analyst will play a pivotal role in supporting this growth through robust financial insight, modelling, and strategic analysis.

This role will focus on partnering with Group and in-country teams to assess market opportunities, develop business cases, model potential returns, and establish scalable financial frameworks. The successful candidate will combine strong analytical capability with commercial awareness to guide key decisions around international expansion, helping to build a financially sustainable platform for growth.

Key Responsibilities:

* Partner with the Group Finance Business Partner and Financial Leadership Team to assess new **UK and international market opportunities** through detailed financial modelling and scenario planning.
* Support business development initiatives by evaluating **commercial viability, pricing strategies, and investment requirements** across both new and existing markets.
* Develop and maintain dynamic financial models to assess performance and risk profiles of **UK & international ventures, acquisitions, and growth projects**.
* Provide financial leadership and insight during **market entry, go-live, scale-up**, and UK expansion phases, ensuring clarity on revenue, cost, and margin expectations.
* Collaborate with UK and in-country teams to build budgets and forecasts that align with Group financial targets and growth plans.
* Analyse actual performance against plan, highlighting key variances and providing actionable insights for UK and international teams.
* Identify opportunities to improve efficiency, streamline processes, and embed robust financial controls as part of both new market and domestic growth activities.
* Deliver regular reporting and analysis to senior leadership, enabling effective decision-making and agile course correction.
* Provide financial input into market entry and UK growth strategies, including regulatory, commercial, and operating model considerations.
* Act as a critical friend to UK and in-country teams, challenging assumptions and ensuring data-driven, realistic planning.
* Stay abreast of **UK and international** market dynamics, economic indicators, and cost environments to inform strategic financial planning.

Person Specification

* Experience in a finance business partnering, commercial finance or business analysis role within a fast-paced, multi-entity environment.
* Proven track record of supporting business growth and/or international expansion through financial insight and modelling.
* Strong Excel and financial modelling skills, with the ability to develop clear, flexible models for decision-making.
* Analytical mindset with strong attention to detail, balanced with the ability to see the bigger picture.
* Excellent communication and interpersonal skills, with confidence in engaging stakeholders at all levels.
* Commercially astute, able to interpret and present data in a meaningful way to drive decisions.
* Hands-on and adaptable, with the ability to thrive in a scaling, fast-moving environment.
* Experience with ERP systems, Power BI or similar tools is advantageous.
* Professional finance qualification (e.g., CIMA, ACCA) preferred but not essential.